

COASTAL VACATIONS

“We’re taking the nation on vacation”



Coastal Training Seminar

“Where you’ve been is not half as important as where you’re going.”

-Anonymous

Coastal Vacations Training Seminar Purchase Order

– \$150.00 per Person –

Please Print and Mail One Purchase Order Per Person/Ticket

Ticket For: _____ Event Date: _____ (Clearly specify the event location. Regional or National?)
Name: _____
Address: _____
City/State/Zip: _____
Phone: _____
If you're a Coastal Member, Coastal ID Number: _____

You will receive your confirmation and ticket to Seminar in 7 to 10 days.
All funds must be received 10 days before event.

Yes No

- | | | |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | Have you purchased a Coastal Vacation Travel Package? |
| <input type="checkbox"/> | <input type="checkbox"/> | Are you a Level I Director? |
| <input type="checkbox"/> | <input type="checkbox"/> | Are you a Level II Director? |
| <input type="checkbox"/> | <input type="checkbox"/> | Are you a Level III Director? |

Mail This Form with \$150.00 Per Person to:

N. B. Management
7862 West Irlo Bronson, Suite 236
Kissimmee, FL 34747
1-800-283-1526

If possible, use a courier with tracking number. Cashier check or money order only made payable to N. B. Management

When? Where? - NATIONAL EVENT -

Time: **September 12th and 13th 2008**
Friday and Saturday!

Location: **Gaylord Palms Resort & Convention Center**
6000 W. Osceola Parkway
Kissimmee, Florida 34746
Reservations: 407-586-2000

Title: **'UNLOCKING YOUR FUTURE WITH**
COASTAL VACATIONS'
Training Seminar

Friday 12th **Gaylord Palms Resort & Convention Center**
Start: **Getting Acquainted Meet & Greet**
5:00PM – 8:00PM

This is your opportunity to meet with your group before the seminar starts and become acquainted with Coastal's Board of Directors and Leadership Counsel.

Saturday 13th **Gaylord Palms Resort & Convention Center**
Start: **9:00AM – 12:00PM** Seminar
12:00PM – 2:00PM Lunch
2:00PM – 6:00PM Seminar

What do I do NOW? - NATIONAL EVENT -

Make reservations now for the Next Official Coastal Training Seminar

'UNLOCKING YOUR FUTURE WITH COASTAL VACATIONS'
At the Gaylord Palms Resort & Convention Center in Orlando, FL.

September 12th & 13th 2008

Make your reservation now while rooms are available!

Gaylord Palms Resort & Convention Center 407-586-2000

Instructions

- 1) To order the Coastal Training Seminar; Fill out the Coastal Training Seminar Purchase Orders form enclosed, or on Doc. 10. All preordered tickets are \$150.00; otherwise all tickets are \$200.00 per person at the door. Order your tickets in advance and save \$50.00. **(Cashiers Check or Money Order)**
- 2) When you step up to Level II and receive your Level II International Travel Package & Carnival Cruise (over a 20,000 value) from the Shipping Center, you will also receive a complimentary ticket to our Coastal Vacations Training Seminar.
- 3) If you are looking to stay overnight for the Coastal Training Seminar, you need to make your two night reservations at **Gaylord Palms Resort & Convention Center in Orlando, FL!** Call **407-586-2000** to make your reservations. The Training Seminar is **September 12th, and 13th 2008**. You may also use your Coastal Travel Package. You may want to activate some of your vacations, use your Car Rental Card, Golf Card for golf resorts, Condo Card or Hotel/Motel Resort Cards. You have many choices available to you! By using your Travel Package, you will have your own personal testimonies to document in your Vacation Portfolio.
- 4) **Registration starts at 8:00AM on Saturday morning.** Please arrive early to register since the Seminar will start promptly at 9:00AM.
- 5) Proper attire is Business or Business Casual!
- 6) You may purchase Coastal Vacation Packages at the Training Seminar for **\$200.00** each (**any quantity**), **No Shipping charges**. (You **must** be a director and **have your Director's Release** to purchase Travel Packages). You may also purchase other Literature & Sales Aids. (Wholesale, No Shipping Charges.)

Who will be speaking? - NATIONAL EVENT -

Some of our speakers **have** included well known professionals such as...

Gary Coxe

You are who you associate with... International Success Coach, Gary Coxe has experience. That's probably why his name sounds so familiar. Gary has shared the stage with such internationally known motivational and training professionals as Zig Ziglar, Brian Tracy and Jim Rohn.

Gary's been seen all over... But his notoriety doesn't stop at the stage. Gary has been seen by millions of viewers on *E, The View, The Gordon Elliott Show, The Gabrielle Show, Inside Edition, The Danny Bonaduce Show* and **12 times** on *The Maury Povich Show*. You might remember him as **the guy with the tarantula**. One of Gary's more interesting abilities is his work on curing phobias ~ you see people literally change before your eyes within minutes! So you can imagine the impact when he teaches students how to overcome something like the fear of cold-calling, fear of rejection, procrastination, etc. He also speaks about 'Going Beyond Positive Thinking!' Positive thinking is a must, but saying positive things doesn't make them believable to the person saying them. Positive thinking is like spray paint on rust – it won't last long! Gary actually shows his audience how to recondition their thought process, which, in turn, develops a positive mental attitude that can last a lifetime!

Tom Goetschius

Tom is among the elite of sales and management trainer/consultants in the Resort Development Industry. He holds the prestigious "Registered Resort Professional" designation, the highest recognition bestowed by the American Resort Development Association (ARDA). His seventeen-year career in the resort industry has provided him with successful hands on experience with everything from salesperson to sales manager and project director. He has served as a corporate vice president or director of training and personnel development for industry giants Orange Lake Country Club, Fairfield Communities, Cooper Communities and Hilton Grand Vacation Company.

He started Tom Goetschius Associates in 1995 and serves a client list of the most recognizable industry leaders. They include companies selling everything from fixed week vacation ownership to points driven vacation clubs, high end fractional programs, recreational land and whole ownership condominiums. He is the **industry's undisputed authority on the leading edge "Relationship Approach To Sales"**, which is described as non-manipulative, non-self serving and life enhancing. Tom also provides certification in Management Research Associates' (MRA) Personality Profiling Technology. He rounds out his offerings with experiential problem solving, team building, leadership and communications activities that are interactive, effective and entertaining.

Todd Falcone

Todd brings over a decade of in-the-field Direct Sales and Network Marketing experience to the table and shares his insights, thoughts and strategies for those looking for peak performance in their Network Marketing and Direct Sales careers.

He is a million dollar earner and has made his way to the top in four leading Network Marketing companies. Mr. Falcone is a highly-recognized trainer, personal coach and mentor to hundreds of top-performing home business owners. His stories, teachings and articles have been featured in several magazines including Six-Figure Income, HBC (Home Business Connection) and Zig Ziglar's Book "Network Marketing for Dummies". Todd hosts a nationally recognized prospecting clinic and is the author of SuccessTips, a newsletter providing expert advice on success in Network Marketing.

Doug Firebaugh

Doug, an **Expert in MLM and Network Marketing**, is CEO of PassionFire International. He is a successful entrepreneur who has spent the last 25 years in the sales and Direct marketing field, and has been blessed to help multitudes of others break numerous records in performance by training people on how to **"Maximize their Human Success Capital"** that lies within them. He has been endorsed by Zig Ziglar, Jim Rohn Intl, numerous CEOs of companies, plus many others, and has been featured in magazines, on radio talk shows and television on the subject of success. He has shared the stage with a literal who's who in the speaking industry, including Zig Ziglar, Jim Rohn, Mark Victor Hansen, Denis Waitley, Tommy Hopkins, Charlie "Tremendous" Jones, Les Brown, Brian Tracy, among many others.

And Many, Many More.....!

***Please note: Speakers vary for each event and although contractually obligated unforeseen occurrences do occur and speakers may be substituted if needed!**

Why Attend the Coastal Training Seminars?

Hear it from those who have been there!

"The Training Seminar had an air of camaraderie; we are all in this together. Tactics were shared between directors and the two days were jam-packed with interesting, informative, and challenging information. Finally, after listening to conference calls, it was good to be able to put a face with each voice. **I would recommend the Coastal Training Seminar to anyone!**" – *Bonnie, NJ*

"I just attended my first Coastal Training Seminar, held in Daytona Beach at a fabulous oceanfront resort. **The Seminar is a MUST-ATTEND-EVENT!** I met so many successful Coastal associates, and learned how they each market. Everyone was so helpful, and I got many ideas concerning different marketing techniques. The program was well-planned, the speakers were great, and as Al says every Wednesday night on the Level 2 conference call..."after you attend, you'll be so motivated, you'll go home and make 100 sales". I second that, Al! **You can count on seeing me at every Coastal Training Seminar Event!**" – *Sylvia, LA*

"The Coastal Training Seminars are **an Absolute "Must" Experience for all Coastal Reps.** We loved meeting the Board of Directors and the Training and Education you receive is Priceless. We have been with Coastal for almost 4 years and the Coastal Training Seminars can put your business in the "Power Mode ". **Do whatever is necessary to get to the Seminar!**" – *Shish & Chris, FL*

"I wanted to attend the Seminar, meet the people who conduct our conference calls each night, and also meet other like-minded individuals who would be at the Seminar. I want to say that I was not disappointed in any way. Coastal had planned a wonderful get together for us upon arrival Friday evening, with delightful food, an open bar and other refreshments. The Seminar for the next two days was well worth coming for. In addition to the two days of helpful and useful information, I exchanged business cards and learned some new ideas of how I can make my Coastal business more successful. **If you take only one vacation this year, make it the Coastal Training Seminar wherever the next one is held.** I will see you there!" – *Lottie, LA*

"The Coastal Training Seminar was a blast and a major learning experience from all of the great speakers! **This truly is the best business opportunity in the World!!!!**" – *Camaron, GA*

"We had people come all the way from England to receive one-on-one training. How could it get any better? We chatted with several members of the board of directors with Coastal as well as exchanged ideas on product promotion and new ways to introduce new clients to the travel opportunity. **Don't miss the next fantastic opportunity if you really want your business to explode!**" – *Julie, OH*

"I am new to Coastal and I am so thankful I went to the last Coastal Training Seminar in Daytona Beach, FL! It was a treasure to meet the Board of Directors, top Coastal income earners and other Coastal Directors. **Everyone was so helpful and shared proven ways they have grown their Coastal business to incredible heights!** I made many new friends and most importantly I'm making many new sales! Thanks Coastal!!" – *Lindsey, GA*

"I recently attended my first Coastal Training Seminar. I was awesome! **I am new in Coastal and brought 30 of my new associates with me.** Not only did I learn some really powerful information, but **I saw my organization explode once I got home.** I strongly encourage you to get your entire group to the seminar to you can have exponential grow and monumental sales. I will always have as many people in my group as possible at every training seminar." – *Kami, CO*

"I attended my first Coastal Training Seminar in March, 2005, shortly after starting my Coastal Business. I was excited to attend, figuring that I would probably learn something that would help me in my business. Little did I know that **the seminar would be jam-packed with hard-core training that set my business on fire.** When the next seminar rolled around in September, 2005, I was beside myself with anticipation, because I now knew that this training seminar was truly designed to offer me valuable training in the running of my business. Once again, Coastal Vacations came through with yet another block-buster training. Thank you so much, Coastal Vacations - and special thanks to the Board of Directors. I'm ready and waiting for the next seminar!" – *Donna, FL*

Bottom Line: Where else can you attend an Organizations functions WITHOUT being a member? Whether you have been in Coastal for years, you're just getting started or you haven't even joined yet and just want to check it out this is the place to be!

You will get an education of a lifetime!

Be sure you invite persons who are even just considering joining Coastal to attend the next Seminar, what better testimony could it be than to prove to them how real this business is before they even get started!

Purchase Disney World

Park Hopper Tickets

Save through Advance purchase of your Park Hopper Tickets. These tickets are created just for you and are not available at the front gate!

Purchase
Make your
Choice

{ 5 DAY
4 DAY
3 DAY
2 DAY }

Park
Hoppers
For Adults
And
Children

Includes Park Hopper Privileges to Magic Kingdom, Epcot, MGM Studios, and Animal Kingdom Theme Parks and Downtown Disney Pleasure Island, during your meeting/Convention dates.

Disney's Advance Purchase Order form will be mailed to you with your Seminar Reservations.